

## Nefab Unleashes the Power of Microsoft Dynamics AX Reporting with Solver

In business since 1949, **Nefab** sets the global standard for complete packaging solutions, serving customers in telecommunications, automotive, energy, and other industrial sectors. Their global presence and ability to design, develop, and deliver both products and logistics services reduces customers' total costs of protecting and distributing products. Expanding both organically and through acquisitions, Nefab places a high premium on information and management systems that enable profitable growth.

# NEFAB

**INDUSTRY**

Packaging Solutions

**ERP**

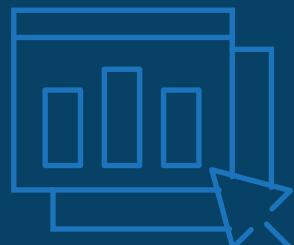
Microsoft Dynamics AX

“ With operations in 35 countries and each office manually compiling reports, producing the information management needed to run the business was both time-consuming and labor-intensive. The risk of errors was relatively high, with data imported from multiple sources and manually manipulated ”

– Petrus Jarlsbonde, Controller

### THE CHALLENGE

Nefab is a global Swedish supplier of complete packaging solutions for multinational companies, with 2,900 employees serving thousands of customers in 35 countries and nearly \$400 million in annual revenue. With operations across the globe, each office was manually compiling monthly income statements and key management reports, creating a time-consuming, labor-intensive process with high risk of errors. Ad hoc reporting at the local level was inadequate for effective cost control, and head office visibility into individual company performance was limited.



## THE SOLUTION

Key financial management reports were taking 2 to 3 hours to produce in each office worldwide, and the Solver solution promised to reduce that time by as much as 75%. These time savings alone, Nefab estimated, would approximate 1,000 hours annually and pay for the Solver solution inside 2 years.



Being Excel-based, the Solver solution was easy to work with and fast. Reports could be constructed internally with simple “drag and drop” features, avoiding the need for extensive and expensive outside consulting services. In short, Solver was a perfect fit and effectively “unleashed” the power of the base Microsoft Dynamics AX software.

## THE RESULTS

Although not yet rolled out to its full intended scale, Nefab strongly believes Solver will prove a sound business investment. The solution saves nearly 1,000 hours per year in the production of key financial and management reporting, and substantially increases the accuracy of information management uses to make key day-to-day business decisions.



Solver allows for far more effective cost control across operations globally and streamlines the annual budgeting process. The solution provides significantly superior ability to model different potential business scenarios and assess their impact on profitability and cash flow. The familiar Excel interface combined with powerful reporting capabilities gives Nefab the tools they need to support their continued global expansion.

## SUMMARY

“BI360 Solver is the best available product for reporting from AX I have seen. It is faster to build reports in than other Excel-based tools, and there is no need for external consulting services to customize the reports we need to control costs and run the business. We expect BI360 Solver to fully pay for itself within 2 years in time savings alone.”

Solver has transformed Nefab’s reporting capabilities, providing the functionality their global operations require while maintaining the familiar Excel interface their teams know. The solution’s ability to streamline reporting, improve accuracy, and support sophisticated budgeting and scenario modeling makes it an essential tool for managing this rapidly growing global packaging leader.

